



Energy Management Programs



Savings at a glance

Saved over

4.5%

annually on electricity

Earned over

\$13,989

incentives provided by MCE

Total savings

\$200,000

yearly bill savings from
reduced energy use

Projects at a glance

Equipment installed

- Floating head pressure controls
- New evaporative condenser and cooling tower
- Air pressure upgrades

Services

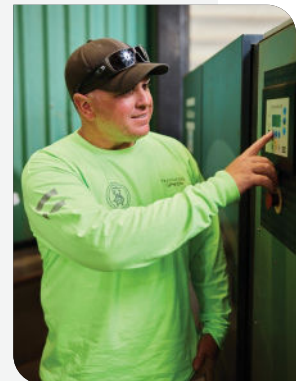
- Compressed air audit
- Refrigeration audit
- Match aeration

Trincherro Family Estates is a family-owned and -operated winery in the heart of Napa Valley. Since its start in 1948, it has embraced its responsibility to the environment and community. With over 10,000 acres of vineyards, it is committed to reducing energy and carbon emissions as part of preparing the business for the next generation.

Trincherro Family Estates enrolled in MCE's Energy Management programs to reduce overall operating costs and to integrate sustainable energy management practices for long-term benefits.

“Since engaging with MCE's Energy Management programs, processes have enabled ideas such as preventative maintenance. Our facilities have built-in checks and more standardized leak detection. We have seen great savings from that.”

— **Mario Trincherro**, Facilities Engineer, St. Helena



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Strategies for Success

Trinchero Family Estates collaborated with a dedicated energy coach to set and achieve its energy management goals. Key initiatives included:

- **Energy team** — Established an energy team, including a designated energy champion, to integrate energy efficiency into operations and encourage staff across various departments to continually seek energy improvement opportunities.
- **Project development** — Created a list of energy-saving projects that served as a menu of opportunities that the energy team could prioritize and implement one by one.
- **Change management** — Leveraged the technical and change management expertise with one-on-one support and cohort-style workshops to tackle high-impact projects.
- **Expansion** — Got executive-level buy-in to expand the energy team and replicate these energy management best practices at other sites within the organization by showing the positive energy trends in its customized energy trend model, built by the program's data analytics team.



“The programs helped us build overarching energy teams across all operations to broaden our perspective across departments. We’ve found it to be a great collaboration and learning tool.”

— **Trinchero Family Estates,**
St. Helena

Collaboration and Education Led to Savings

Utilizing MCE’s Energy Management programs, Trinchero Family Estates realized \$200,000 in annual bill savings from reduced energy use. This achievement was not solely due to technical support but also to organizational and cultural changes within the workforce, including tailored training sessions on energy management, tracking, and change management practices. Employees at all levels engaged in assessments and training, learning how their individual actions could contribute to the winery’s overarching goals. This collective sense of purpose fostered a culture of environmental stewardship and continuous improvement.



Meet Your Energy Management Goals

Reduce your energy usage and save!

MCE’s Energy Management programs help save energy and money. Whether you’re looking to replace equipment or exploring ways to lower costs on a budget, MCE’s energy coach will work with you to optimize energy performance, assist in securing rebates and incentives, and reduce energy bills — all while supporting your organization’s goals.

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