Request for Qualifications (RFQ) 2026-09
2027 Green Workforce Pathways
November 10, 2026

MCE, a California Joint Powers Authority, is seeking qualifications from interested vendors to support the 2027 Green Workforce Pathways program. The program seeks to strengthen residential energy efficiency and building electrification contractor capabilities, expand access to practical technical training, and build connections between contractors and regional workforce training providers to support pathways into building trades and all-electric technology careers.

I. ABOUT MCE

MCE's mission is to confront the climate crisis by eliminating fossil fuel greenhouse gas emissions, producing renewable energy, and creating equitable community benefits.

MCE is a not-for-profit public agency and the preferred electricity provider for more than 600,000 customer accounts and 1.5 million residents and businesses across Contra Costa, Marin, Napa, and Solano counties. Setting the standard for clean energy in California since 2010, MCE leads with 60% renewable power at stable rates, delivering a 1400 MW peak load and significantly reducing greenhouse emissions and reinvesting millions in local programs.

MCE's vision is to lead California to an equitable, clean, affordable, and reliable energy economy by serving as a model for community-based renewable energy, energy efficiency, and cutting-edge clean-tech products and programs.

II. PROJECT BACKGROUND

MCE's Green Workforce Pathways program supports the growth and resilience of the residential energy efficiency and building electrification industry by engaging the existing workforce, facilitating contractor education, and strengthening business support for all-electric home retrofits.

The program addresses barriers to building electrification workforce development, including limited access to relevant technical training, gaps in contractor sales and business development capabilities, time and scheduling constraints that limit contractor participation in training, and insufficient technical building electrification curriculum within workforce training programs.

Through partnerships with industry stakeholders, equipment distributors and manufacturers, residential contractors, community-based organizations (CBOs), and regional workforce training providers, MCE seeks to provide practical education and training that responds to industry needs and supports development of a skilled local workforce.

III. PURPOSE OF THIS RFQ

MCE intends to create a list of qualified vendors with demonstrated experience in residential energy efficiency, building electrification, contractor education, technical training, residential contractor business development, residential building electrification training delivery, and workforce development. MCE may engage vendors from the qualified vendor list to support Green Workforce Pathways program activities during the 2027 program year. Vendors may qualify for one or more service categories identified in Section IV Scope of Services, depending on their experience, capabilities, and proposed services.

Subject to the conditions prescribed by MCE and provided herein, MCE is hereby soliciting qualifications from vendors that wish to participate in the Green Workforce Pathways program by delivering services that strengthen contractor capabilities, address workforce skill gaps for energy efficiency and building electrification and expand access to technical building electrification education.

IV. SCOPE OF SERVICES

Qualified vendors may provide one or more of the following services, based on their demonstrated qualifications.

A. Contractor Education and Business Development

1. Develop, coordinate, and deliver workshops, and educational sessions for residential energy efficiency and building electrification contractors and their staff.
2. Provide technical education on heat pump technologies, high-performance homes and buildings, basic building science, energy efficiency, whole-home building electrification, installation best practices, and related technologies, as applicable.
3. Support contractor readiness through education on sales, customer engagement, business development, workforce development, and available customer incentives and incentive platforms that contractors can leverage to promote and grow business.
4. Facilitate hands-on training, peer learning, field mentoring, and/or other practical educational opportunities, as appropriate.
5. Offer accessible training locations and schedules that minimize disruption to contractors' day-to-day operations.
6. Identify opportunities to improve contractors' ability to confidently sell, install, maintain, and service all-electric technologies.

B. Technical Building Electrification Education for Workforce Trainees

1. Deliver or support technical building electrification curriculum through regional workforce training providers.

2. Provide foundational instruction on high-performance homes and buildings, basic building science, energy efficiency, heat pump technologies, home energy systems, indoor air quality, and other relevant building electrification topics.
3. Develop or adapt curriculum to complement the skills trainees are already learning through existing workforce training programs.
4. Identify technical curriculum gaps and recommend educational resources that respond to the needs of residential energy efficiency and building electrification employers.
5. Facilitate opportunities for contractor engagement, industry exposure, and connections between trainees and potential employers.
6. Coordinate with workforce training providers to support career awareness and readiness for employment in building trades and all-electric technologies.

C. Equipment Distributor Training Partnerships

1. Deliver contractor training, with manufacturer support as appropriate for residential building electrification technologies. Training may cover emerging technologies, equipment selection and applications, installation and maintenance best practices, including sales, marketing, and business development training, to help contractors confidently install high-efficiency and all-electric equipment.

D. Industry and Workforce Partnerships

1. Develop and maintain relationships with residential contractors, distributors, manufacturers, CBOs, workforce training providers, trade and pre-apprenticeship providers, and other relevant stakeholders.
2. Facilitate collaboration between residential contractors and workforce training providers to strengthen local employment pathways.
3. Support outreach and engagement throughout MCE's service area, including opportunities to engage contractors and communities connected to existing MCE energy efficiency programs.
4. Where applicable, support engagement with disadvantaged communities and workforce training participants who may benefit from building electrification career pathways.
5. Identify opportunities to complement existing regional offerings and avoid unnecessary duplication of training or workforce development services.

E. Industry Engagement and Training Needs Assessment

1. Engage residential energy efficiency and building electrification contractors, industry professionals, distributors, manufacturers, workforce development organizations, and other relevant stakeholders to identify current professional development and training needs.

2. Gather feedback on technical skill gaps, business development challenges, and barriers that prevent contractors and their staff from participating in training.
3. Recommend training topics and delivery approaches based on industry feedback, emerging technologies, and identified workforce needs.
4. Coordinate with MCE and relevant regional partners to align training activities with regional workforce development priorities and existing educational resources.

F. Program Coordination, Reporting, and Continuous Improvement

1. Coordinate assigned activities, schedules, and deliverables with MCE and designated program partners.
2. Document training activities, stakeholder engagement, participation, and outcomes using reporting formats established by MCE.
3. Provide recommendations to improve curriculum, training delivery, contractor engagement, and program effectiveness.
4. Support collection and reporting of applicable program metrics, which may include:

    i. Number of equity target participants in the market support segment, by sector.
    ii. Number of partners engaged, by type and purpose.
    iii. Dollar value of non-ratepayer in-kind funds and contributions utilized through partnerships.
    iv. Percentage of total Green Workforce Pathways program participants who meet the definition of a disadvantaged worker.
    v. Number of unique participants by sector who complete training.
    vi. Percentage of partners that have taken action supporting energy efficiency, by type.
    vii. Additional Program Metrics: MCE may introduce, modify, or expand program reporting metrics during the contract period to address evolving program needs, regulatory or reporting requirements, or changes in program priorities. Vendors may be required to collect and report on additional metrics relevant to their assigned scope of work, subject to mutual agreement and any necessary contract amendments or change orders.

G. Deliverables and Work Assignments

1. MCE will determine the specific services, deliverables, schedules, and reporting requirements for each engagement based on program needs and the vendor's qualifications.
2. Potential deliverables may include training plans, workshop materials, technical curriculum, training sessions, stakeholder engagement activities, participation records, progress reports, and recommendations for program improvements.

3. Vendors must identify the service areas they are qualified to perform and provide proposed fees for those services as required under Section VI.

V. MINIMUM QUALIFICATIONS

To be placed in the pool of qualified vendors, respondents must demonstrate relevant experience, technical capabilities, and organizational capacity to provide services within MCE's service area for which they seek qualification.

At a minimum, respondents must possess:

1. Relevant Experience: Demonstrate organizational experience in one or more relevant fields, including residential energy efficiency, building electrification, heat pump technologies, contractor education, technical training delivery, or workforce development.
2. Training and Education Capabilities: Demonstrate experience developing, coordinating, or delivering technical training, educational workshops, curriculum, or other relevant learning opportunities.
3. Industry Knowledge: Demonstrate knowledge of residential energy efficiency or building electrification technologies and practices relevant to the proposed services.
4. Stakeholder Engagement: Demonstrate the ability to engage and collaborate with contractors, industry stakeholders, distributors, manufacturers, workforce training providers, CBOs, or other relevant partners.
5. Qualified Personnel: Identify personnel with relevant technical, instructional, program management, or workforce development qualifications and experience.
6. Program Delivery Capacity: Demonstrate the ability to coordinate activities, meet agreed-upon deadlines, and provide documentation and reporting as required by MCE.
7. Legal and Regulatory Compliance: Demonstrate the ability to comply with applicable laws, licensing requirements, and insurance requirements relevant to the proposed services.
8. Cost Transparency: Provide proposed fees and a breakdown of anticipated costs for the service areas for which the vendor seeks qualification.
9. Vendors must clearly identify the service areas in the response to which they are seeking qualifications and provide evidence of relevant experience and capabilities.
10. Additional licensing, insurance, bonding, or workforce standards may apply to vendors performing applicable work that is subject to those additional requirements.

VI. CONTENT OF RESPONSE

Interested respondents must submit the following documents to be added to MCE's list of qualified vendors:

A. Cover letter with the following elements:

1. Legal business name, address, telephone number, and business status (corporation, limited partnership, sole proprietor, etc.).
2. Name of vendor's representative with respect to this RFQ and their telephone number and email address.
3. [As applicable] Any proposed alternatives to the scope of services. MCE reserves the right to reject submissions where the alternative scope of services is not acceptable.
4. A signature of an authorized individual.

B. Qualifications and experience:

1. A brief summary of the vendor's history and background.
2. Identification of relevant licenses and certifications.
3. A list of clients served in the last five years to be used as references. Please include scope of work, dates of contract, contract amount, contact person, telephone number, and email address.
4. Sample work of training to be provided, such as Instructor bio, Course Description, Course Agenda, Learning objectives, intended Audience level, etc.

C. Proposed fees: full breakdown of costs associated with the scope of services.

D. Contract Terms: Review of MCE's Standard Form Agreement (Attachment A) with your Legal department. If Respondent requires any deviations from MCE's standard contract terms listed in Attachment A, Respondent must provide a redline with requested edits or list the terms where Respondent will require an edit with sufficient detail explaining the need for such an edit.

VII. KEY DATES, DEADLINES AND SUBMISSION REQUIREMENTS

Milestone	Date
Date Issued	Tuesday, November 10, 2026
Deadline for Questions	Monday, November 23, 2026 at 4:00 p.m. PDT
MCE Issues Responses to Questions	Monday, November 30, 2026
Submission Deadline	Monday, December 7, 2026 at 5:00 p.m. PDT
Anticipated Selection of Recipients	Tuesday, December 15, 2026

A. *Notice of Interest*: No later than the deadline for submitting questions, all parties interested in responding to this RFQ are encouraged, but not required, to notify MCE via email of the intent to submit qualifications. This notice creates no obligation to submit qualifications but will ensure that interested parties are copied on MCE's responses to questions submitted by potential respondents. Notices must be sent to contracts@mcecleanenergy.org and should include the company's name and email contact information, referencing "MCE Green Workforce Pathways 2027 RFQ – Notice of Interest" in the subject line.

B. *Questions Deadline*: Any questions relating to the content of this RFQ must be submitted to the Contracts Manager no later than **4:00 p.m. PDT on Monday, November 23, 2026.**

C. *Submission Deadline:* To be eligible for consideration, all materials from Section VI must be submitted via the below Egnyte upload link, in either .pdf or .docx (Word) file format, **no later than 5:00 p.m. PDT on Monday, December 7, 2026.**

https://mea.egnyte.com/ul/b82eSCzQXP

Respondents must fill in the two required fields as follows before uploading documents:

Name: Please list Organization Name;

Email Address: List email address of the contact submitting the proposal.

Please leave the optional third field requesting company name blank; company name should be listed in the first required field titled "Name".

Respondents may upload files from the date this RFQ is issued, until the deadline listed above. Any submissions received after the deadline will not be considered.

VIII. QUALIFICATION CRITERIA

A. Completeness of Submission
B. Minimum Qualifications are met (See Section V Minimum Qualifications);

IX. GENERAL TERMS AND CONDITIONS

A. *MCE's Reserved Rights*. MCE may, at its sole discretion: withdraw this RFQ at any time, and/or reject any or all offers or proposals submitted without awarding a contract. Respondents are solely responsible for any costs or expenses incurred in connection with the preparation and submittal of an offer or proposal.

B. *Public Records*. All documents submitted in response to this RFQ will become the property of MCE upon submittal and will be subject to the provisions of the California Public Records Act and any other applicable disclosure laws. Upon submission, all proposals shall be treated confidentially until the selection process is completed. Once a contract is awarded, all proposals shall be deemed public record. MCE is required to comply with the California Public Records Act as it relates to the treatment of any information marked "confidential." Respondents requesting that portions of its submittal should be exempt from disclosure must clearly identify those portions with the word "Confidential" printed on the lower right-hand corner of the page. Each page shall be clearly marked and separable from the proposal to facilitate public inspection of the non-confidential portion of the proposal. MCE will consider a respondent's request for an exemption from disclosure; however, if MCE receives a request for documents under the California Public Records Act, MCE will decide based upon applicable laws. Respondents should not over-designate material as confidential, and any

requests or assertions by a respondent that the entire submittal, or significant portions thereof, are exempt from disclosure will not be honored.

C. *No Guarantee of Contract.* MCE makes no guarantee that a vendor submitting documents under this solicitation will result in a contract. The successful vendor, if any, will enter into an agreement for services based on MCE's Standard Form Agreement, attached hereto as Attachment A. By submitting a response, you agree to abide by the terms included in the attached Agreement; however, MCE reserves the right to modify the terms based on the scope of work agreed to by MCE and the selected vendor.

D. *Insurance.* Selected vendors shall provide proof of insurance coverage meeting or exceeding the following minimum requirements prior to contracting with MCE: Commercial General Liability ($1,000,000 per occurrence, $2,000,000 aggregate for bodily injury and property damage), Motor Vehicle Liability Insurance ($1,000,000), and Workers' Compensation and Employer's Liability Insurance (per statute).

E. *Genuine Response.* By submitting a response to this RFQ, the Respondent ensures the submission is genuine, and not sham or collusive, nor made in the interest or on behalf of any person not named therein; the submitting firm has not directly or indirectly induced or solicited any other submitting firm to put in a sham bid, or any other person, firm or corporation to refrain from submitting a submission, and the submitting firm has not in any manner sought by collusion to secure for themselves an advantage over any other submitting firm.

X. QUESTIONS

To promote accuracy and consistency of information provided to all participants, questions will only be accepted via email submitted to the Contracts Manager at contracts@mcecleanenergy.org and the subject line of the email must read "MCE Green Workforce Pathways 2027 RFQ Question." The deadline for submitting questions is **4:00 p.m. PDT on Monday, November 23, 2026.**

Responses to Questions Submitted: MCE will provide a written response to the questions submitted via email by **Monday, November 30, 2026** to all respondents who submitted questions and/or provided a complete Notice of Interest. MCE reserves the right to combine similar questions, rephrase questions, or decline to answer questions, at its sole discretion.

All questions must be submitted through the above process. No questions will be answered over the telephone or in person. Respondents may not have any contact regarding this procurement with any MCE official or staff from the time of issuance of this solicitation until the award of contract, other than through the process for submitting questions. Any contact in violation of these provisions will be grounds for disqualification.

Thank you for your interest!

Attachment A:

MARIN CLEAN ENERGY
STANDARD SHORT FORM CONTRACT

(FIRST) AGREEMENT
BY AND BETWEEN
MARIN CLEAN ENERGY AND (CONTRACTOR)

THIS (FIRST) AGREEMENT ("Agreement") is made and entered into on [**Date]** by and between MARIN CLEAN ENERGY (hereinafter referred to as "MCE") and [**CONTRACTOR name**], [a [**state**] [**corporate form**]] with principal address at: [**address**] (hereinafter referred to as "Contractor") (each, a "Party," and, together, the "Parties").

RECITALS:

WHEREAS, MCE desires to retain Contractor to provide the services described in **Exhibit A** attached hereto and by this reference made a part hereof ("Services");

WHEREAS, Contractor desires to provide the Services to MCE;

NOW, THEREFORE, in consideration of the mutual covenants herein contained, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

1. SCOPE OF SERVICES:
Contractor agrees to provide all of the Services in accordance with the terms and conditions of this Agreement. "Services" shall also include any other work performed by Contractor pursuant to this Agreement.

2. FEES AND PAYMENT SCHEDULE; INVOICING:
The fees and payment schedule for furnishing Services under this Agreement shall be based on the rate schedule which is attached hereto as **Exhibit B** and by this reference incorporated herein. Said fees shall remain in effect for the entire term of the Agreement ("Term"). Contractor shall provide MCE with Contractor's Federal Tax I.D. number prior to submitting the first invoice. Contractor is responsible for billing MCE in a timely and accurate manner. Unless otherwise specified in Exhibit B, Contractor shall email invoices to MCE on a monthly basis for any Services rendered or expenses incurred hereunder. Fees and expenses invoiced beyond ninety (90) days will not be reimbursable. The final invoice must be submitted within thirty (30) days of completion of the stated scope of services or termination of this Agreement. MCE will process payment for undisputed invoiced amounts within thirty (30) days.

3. MAXIMUM COST TO MCE:
In no event will the cost to MCE for the Services to be provided herein exceed the maximum sum of **$[___],000**.

4. TERM OF AGREEMENT:
This Agreement shall commence on [**Date]** ("Effective Date") and shall terminate on [**Date]**, unless earlier terminated pursuant to the terms and conditions set forth in Section 12.

5. REPRESENTATIONS; WARRANTIES; COVENANTS:

5.1. CONTRACTOR REPRESENTATIONS AND WARRANTIES. Contractor represents, warrants and covenants that (a) [it is a [**corporation/limited liability company**] duly organized, validly existing and in good standing under the laws of the State of **[insert state of organization]]**, (b) it has full power and authority and all regulatory authorizations required to execute, deliver and perform its obligations under this Agreement and all exhibits and addenda and to engage in the business it presently conducts and contemplates conducting, (c) it is and will be duly licensed or qualified to do business and in good standing under the laws of the State of California and each other jurisdiction wherein the nature of its business transacted by it makes such licensing or qualification necessary and where the failure to be licensed or qualified would have a material adverse effect on its ability to perform its obligations hereunder, (d) it is qualified and competent to render the Services and possesses the requisite expertise to perform its obligations hereunder, (e) the execution, delivery and performance of this Agreement and all exhibits and addenda hereto are within its powers and do not violate the terms and conditions in its governing documents, any contracts to which it is a party or any law, rule, regulation, order or the like applicable to it, (f) this Agreement and each exhibit and addendum constitutes its legally valid and binding obligation enforceable against it in accordance with its terms, and (g) it is not bankrupt and there are no proceedings pending or being contemplated by it or, to its knowledge, threatened against it which would result in it being or becoming bankrupt.

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5.2. COMPLIANCE WITH APPLICABLE LAW: At all times during the Term and the performance of the Services, Contractor shall comply with all applicable federal, state and local laws, regulations, ordinances and resolutions ("Applicable Law").

5.3. LICENSING. At all times during the performance of the Services, Contractor represents, warrants and covenants that it has and shall obtain and maintain, at its sole cost and expense, all required permits, licenses, certificates and registrations required for the operation of its business and the performance of the Services. Contractor shall promptly provide copies of such licenses and registrations to MCE at the request of MCE.

5.4. NONDISCRIMINATORY EMPLOYMENT: Contractor shall not unlawfully discriminate against any individual based on race, color, religion, nationality, sex, sexual orientation, gender identity, age or condition of disability. Contractor understands and agrees that Contractor is bound by and shall comply with the nondiscrimination mandates of all federal, state, and local statutes, regulations, and ordinances.

5.5. ASSIGNMENT OF PERSONNEL. The Contractor shall not substitute any personnel for those specifically named in its proposal, if applicable, unless personnel with substantially equal or better qualifications and experience are provided, acceptable to MCE, as is evidenced in writing.

6. INSURANCE:

At all times during the Term and the performance of the Services, Contractor shall maintain the insurance coverages set forth below. All such insurance coverage shall be substantiated with a certificate of insurance and must be signed by the insurer or its representative evidencing such insurance to MCE. The general liability policy shall be endorsed naming Marin Clean Energy and its employees, directors, officers, and agents as additional insureds. The certificate(s) of insurance and required endorsement shall be furnished to MCE prior to commencement of Services. Certificate(s) of insurance must be current as of the Effective Date, and shall remain in full force and effect through the Term. If scheduled to lapse prior to termination date, certificate(s) of insurance must be automatically updated before final payment may be made to Contractor. Each certificate of insurance shall provide for thirty (30) days' advance written notice to MCE of any cancellation or reduction in coverage. Insurance coverages shall be payable on a per occurrence basis only, except those required by Section 6.4 which may be provided on a claims-made basis consistent with the criteria noted therein.

Nothing in this Section 6 shall be construed as a limitation on Contractor's indemnification obligations in Section 17 of this Agreement.

Should Contractor fail to provide and maintain the insurance required by this Agreement, in addition to any other available remedies at law or in equity, MCE may suspend payment to the Contractor for any Services provided during any period of time that insurance was not in effect and until such time as the Contractor provides adequate evidence that Contractor has obtained the required insurance coverage.

6.1. GENERAL LIABILITY. The Contractor shall maintain a commercial general liability insurance policy in an amount of no less than **two million dollars ($2,000,000) with a four million dollar ($4,000,000)** aggregate limit. "Marin Clean Energy" shall be named as an additional insured on the commercial general liability policy and the certificate of insurance shall include an additional endorsement page (see sample form: ISO - CG 20 10 11 85).

6.2. AUTO LIABILITY. Where the Services to be provided under this Agreement involve or require the use of any type of vehicle by Contractor in order to perform said Services, Contractor shall also provide comprehensive business or commercial automobile liability coverage including non-owned and hired automobile liability in the amount of one million dollars combined single limit ($1,000,000).

6.3. WORKERS' COMPENSATION. The Contractor acknowledges that the State of California requires every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of the Labor Code. If Contractor has employees, it shall comply with this requirement and a copy of the certificate evidencing such insurance or a copy of the Certificate of Consent to Self-Insure shall be provided to MCE prior to commencement of Services.

6.4. PROFESSIONAL LIABILITY INSURANCE. Contractor shall maintain professional liability insurance with a policy limit of not less than $1,000,000 per incident. If the deductible or self-insured retention amount exceeds $100,000, MCE may ask for evidence that Contractor has segregated amounts in a special insurance reserve fund, or that Contractor's general insurance reserves are adequate to provide the necessary coverage and MCE may conclusively rely thereon. Coverages required by this subsection may be provided on a claims-made basis with a "Retroactive Date" prior to the Effective Date. If the policy is on a claims-made basis, coverage must extend to a minimum of twelve (12) months beyond termination of this Agreement. If coverage is cancelled or non-renewed, and not replaced with another claims made policy form with a "retroactive date" prior to the Effective Date, Contractor must purchase "extended reporting" coverage for a minimum of twelve (12) months after termination of this Agreement.

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7. RESERVED

8. SUBCONTRACTING:

The Contractor shall not subcontract nor assign any portion of the work required by this Agreement without prior, written approval of MCE, except for any subcontract work expressly identified herein in Exhibit A. If Contractor hires a subcontractor under this Agreement (a "Subcontractor"), Subcontractor shall be bound by all applicable terms and conditions of this Agreement, and Contractor shall ensure the following:

8.1. Subcontractor shall comply with the following terms of this Agreement: Sections 9, 10, Exhibit A.

8.2. Subcontractor shall provide, maintain and be bound by the representations, warranties and covenants of Contractor contained in Section 5 hereof (as may be modified to be applicable to Subcontractor with respect to Section 5.1(a) hereof) at all times during the Term of such subcontract and its provision of Services.

8.3. Subcontractor shall comply with the terms of Section 6 above, including, but not limited to providing and maintaining insurance coverage(s) identical to what is required of Contractor under this Agreement, and shall name MCE as an additional insured under such policies. Contractor shall collect, maintain, and promptly forward to MCE current evidence of such insurance provided by its Subcontractor. Such evidence of insurance shall be included in the records and is therefore subject to audit as described in Section 9 hereof.

8.4. Subcontractor shall be contractually obligated to indemnify the MCE Parties (as defined in Section 17 hereof) pursuant to the terms and conditions of Section 17 hereof.

8.5. Subcontractors shall not be permitted to further subcontract any obligations under this Agreement.

Contractor shall be solely responsible for ensuring its Subcontractors' compliance with the terms and conditions of this Agreement made applicable above and to collect and maintain all documentation and current evidence of such compliance. Upon request by MCE, Contractor shall promptly forward to MCE evidence of same. Nothing contained in this Agreement or otherwise stated between the Parties shall create any legal or contractual relationship between MCE and any Subcontractor, and no subcontract shall relieve Contractor of any of its duties or obligations under this Agreement. Contractor's obligation to pay its Subcontractors is an independent obligation from MCE's obligation to make payments to Contractor. As a result, MCE shall have no obligation to pay or to enforce the payment of any monies to any Subcontractor.

9. RETENTION OF RECORDS AND AUDIT PROVISION:

Contractor shall keep and maintain on a current basis full and complete records and documentation pertaining to this Agreement and the Services, whether stored electronically or otherwise, including, but not limited to, valuation records, accounting records, documents supporting all invoices, employees' time sheets, receipts and expenses, and all customer documentation and correspondence (the "Records"). MCE shall have the right, during regular business hours, to review and audit all Records during the Term and for at least five (5) years from the date of the completion or termination of this Agreement. Any review or audit may be conducted on Contractor's premises or, at MCE's option, Contractor shall provide all records within a maximum of fifteen (15) days upon receipt of written request from MCE. Contractor shall refund any monies erroneously charged. Contractor shall have an opportunity to review and respond to or refute any report or summary of audit findings, and shall promptly refund any overpayments made by MCE based on undisputed audit findings.

10. DATA, CONFIDENTIALITY AND INTELLECTUAL PROPERTY:

10.1. OWNERSHIP AND USE RIGHTS.

a) **MCE Data.** Unless otherwise expressly agreed to in writing by the Parties, MCE shall retain all of its rights, title and interest in MCE's Data. "MCE Data" shall mean all data or information provided by or on behalf of MCE, including but not limited to, customer Personal Information; energy usage data relating to, of, or concerning, provided by or on behalf of any customers; all data or information input, information systems and technology, software, methods, forms, manuals, and designs, transferred, uploaded, migrated, or otherwise sent by or on behalf of MCE to Contractor as MCE may approve of in advance and in writing (in each instance); account numbers, forecasts, and other similar information disclosed to or otherwise made available to Contractor. MCE Data shall also include all data and materials provided by or made available to Contractor by MCE's licensors, including but not limited to, any and all survey responses, feedback, and reports subject to any limitations or restrictions set forth in the agreements between MCE and their licensors.

b) **Intellectual Property.** Unless otherwise expressly agreed to in writing by the Parties, any and all materials, information, or other intellectual property created, prepared, accumulated or developed by Contractor or any Contractor Party, which includes any employees, members, officers, Subcontractors, and agents of Contractor (each, a "Contractor Party," and, collectively, the "Contractor Parties") under this Agreement ("Intellectual Property"), including finished and unfinished

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inventions, processes, templates, documents, drawings, computer programs, designs, calculations, valuations, maps, plans, workplans, text, filings, estimates, manifests, certificates, books, specifications, sketches, notes, reports, summaries, analyses, manuals, visual materials, data models and samples, including summaries, extracts, analyses and preliminary or draft materials developed in connection therewith, shall be owned by MCE. MCE shall have the exclusive right to use Intellectual Property in its sole discretion and without further compensation to Contractor or to any other party. Contractor shall, at MCE's expense, provide Intellectual Property to MCE or to any party MCE may designate upon written request. Contractor may keep one file reference copy of Intellectual Property prepared for MCE solely for legal purposes and if otherwise agreed to in writing by MCE. In addition, Contractor may keep one copy of Intellectual Property if otherwise agreed to in writing by MCE.

c) **Intellectual Property shall be owned by MCE upon its creation.** Contractor agrees to execute any such other documents or take other actions as MCE may reasonably request to perfect MCE's ownership in the Intellectual Property.

d) **Contractor's Pre-Existing Materials.** If, and to the extent Contractor retains any preexisting ownership rights ("Contractor's Pre-Existing Materials") in any of the materials furnished to be used to create, develop, and prepare the Intellectual Property, Contractor hereby grants MCE on behalf of its customers and the CPUC for governmental and regulatory purposes an irrevocable, assignable, non-exclusive, perpetual, fully paid up, worldwide, royalty-free, unrestricted license to use and sublicense others to use, reproduce, display, prepare and develop derivative works, perform, distribute copies of any intellectual or proprietary property right of Contractor or any Contractor Party for the sole purpose of using such Intellectual Property for the conduct of MCE's business and for disclosure to the CPUC for governmental and regulatory purposes related thereto. Unless otherwise expressly agreed to by the Parties, Contractor shall retain all of its rights, title and interest in Contractor's Pre-Existing Materials. Any and all claims to Contractor's Pre-Existing Materials to be furnished or used to prepare, create, develop or otherwise manifest the Intellectual Property must be expressly disclosed to MCE prior to performing any Services under this Agreement. Any such Pre-Existing Material that is modified by work under this Agreement is owned by MCE.

10.2. EQUITABLE RELIEF. Each Party acknowledges that a breach of this Section 10 would cause irreparable harm and significant damages to the other Party, the degree of which may be difficult to ascertain. Accordingly, each Party agrees that MCE shall have the right to obtain immediate equitable relief to enjoin any unauthorized use or disclosure of MCE Data, in addition to any other rights and remedies that it may have at law or otherwise; and Contractor shall have the right to obtain immediate equitable relief to enjoin any unauthorized use or disclosure of Contractor's Pre-Existing Materials, in addition to any other rights and remedies that it may have at law or otherwise.

11. FORCE MAJEURE:

A Party shall be excused for failure to perform its obligations under this Agreement if such obligations are prevented by an event of Force Majeure (as defined below), but only for so long as and to the extent that the Party claiming Force Majeure ("Claiming Party") is actually so prevented from performing and provided that (a) the Claiming Party gives written notice and full particulars of such Force Majeure to the other Party (the "Affected Party") promptly after the occurrence of the event relied on, (b) such notice includes an estimate of the expected duration and probable impact on the performance of the Claiming Party's obligations under this Agreement, (c) the Claiming Party furnishes timely regular reports regarding the status of the Force Majeure, including updates with respect to the data included in Section 10 above during the continuation of the delay in the Claiming Party's performance, (d) the suspension of such obligations sought by Claiming Party is of no greater scope and of no longer duration than is required by the Force Majeure, (e) no obligation or liability of either Party which became due or arose before the occurrence of the event causing the suspension of performance shall be excused as a result of the Force Majeure; (f) the Claiming Party shall exercise commercially reasonable efforts to mitigate or limit the interference, impairment and losses to the Affected Party; (g) when the Claiming Party is able to resume performance of the affected obligations under this Agreement, the Claiming Party shall give the Affected Party written notice to that effect and promptly shall resume performance under this Agreement. "Force Majeure" shall mean acts of God such as floods, earthquakes, fires, orders or decrees by a governmental authority, civil or military disturbances, wars, riots, terrorism or threats of terrorism, utility power shutoffs, strikes, labor disputes, pandemic, or other forces over which the responsible Party has no control and which are not caused by an act or omission of such Party.

12. TERMINATION:

12.1. If the Contractor fails to provide in any manner the Services required under this Agreement, otherwise fails to comply with the terms of this Agreement, violates any Applicable Law, makes an assignment of any general arrangement for the benefit of creditors, files a petition or otherwise commences, authorizes or acquiesces in the commencement of a proceeding or cause under any bankruptcy or similar law for the protection of creditors, or has such petition filed against it, otherwise becomes bankrupt or insolvent (however evidenced), or becomes unable to pay its debts as they fall due, then MCE may terminate this Agreement by giving five (5) business days' written notice to Contractor.

12.2. Either Party hereto may terminate this Agreement for any reason by giving thirty (30) calendar days' written notice to the other Party. Notice of termination shall be by written notice to the other Party and be sent by registered mail or by email to the email address listed in Section 19.

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12.3. In the event of termination not the fault of the Contractor, the Contractor shall be paid for Services performed up to the date of termination in accordance with the terms of this Agreement so long as proof of required insurance is provided for the periods covered in the Agreement or Amendment(s). Notwithstanding anything contained in this Section 12, in no event shall MCE be liable for lost or anticipated profits or overhead on uncompleted portions of the Agreement. Contractor shall not enter into any agreement, commitments or subcontracts that would incur significant cancelation or termination costs without prior written approval of MCE, and such written approval shall be a condition precedent to the payment of any cancellation or termination charges by MCE under this Section 12. Also, as a condition precedent to the payment of any cancellation or termination charges by MCE under this Section 12, Contractor shall have delivered to MCE any and all Intellectual Property (as defined in Section 10.1(b)) prepared for MCE before the effective date of such termination.

12.4. MCE may terminate this Agreement if funding for this Agreement is reduced or eliminated by a third-party Pay source.

12.5. Without limiting the foregoing, if either Party's activities hereunder become subject to law or regulation of any kind, which renders the activity illegal, unenforceable, or which imposes additional costs on such Party for which the parties cannot mutually agree upon an acceptable price modification, then such Party shall at such time have the right to terminate this Agreement upon written notice to the other Party with respect to the illegal, unenforceable, or uneconomic provisions only, and the remaining provisions will remain in full force and effect.

12.6. Upon termination of this Agreement for any reason, Contractor shall and shall cause each Contractor Party to bring the Services to an orderly conclusion as directed by MCE and shall return all MCE Data (as defined in Section 10.1(a) above) and Intellectual Property to MCE.

12.7. Notwithstanding the foregoing, this Agreement shall be subject to changes, modifications, or termination by order or directive of the California Public Utilities Commission ("CPUC"). The CPUC may from time to time issue an order or directive relating to or affecting any aspect of this Agreement, in which case MCE shall have the right to change, modify or terminate this Agreement in any manner to be consistent with such order or directive.

12.8. Notwithstanding any provision herein to the contrary, Sections 2, 3, 8.4, 9, 10, 12, 15, 16, 17, 18, 19, 20, 21, 22, 24, and Exhibit B of this Agreement shall survive the termination or expiration of this Agreement.

13. ASSIGNMENT:

The rights, responsibilities, and duties under this Agreement are personal to the Contractor and may not be transferred or assigned without the express prior written consent of MCE.

14. AMENDMENT; NO WAIVER:

This Agreement may be amended or modified only by written agreement of the Parties. Failure of either Party to enforce any provision or provisions of this Agreement will not waive any enforcement of any continuing breach of the same provision or provisions or any breach of any provision or provisions of this Agreement.

15. DISPUTES:

Either Party may give the other Party written notice of any dispute which has not been resolved at a working level. Any dispute that cannot be resolved between Contractor's contract representative and MCE's contract representative by good faith negotiation efforts shall be referred to Legal Counsel of MCE and an officer of Contractor for resolution. Within 20 calendar days after delivery of such notice, such persons shall meet at a mutually acceptable time and place, and thereafter as often as they reasonably deem necessary to exchange information and to attempt to resolve the dispute. If MCE and Contractor cannot reach an agreement within a reasonable period of time (but in no event more than 30 calendar days), MCE and Contractor shall have the right to pursue all rights and remedies that may be available at law or in equity. All negotiations and any mediation agreed to by the Parties are confidential and shall be treated as compromise and settlement negotiations, to which Section 1119 of the California Evidence Code shall apply, and Section 1119 is incorporated herein by reference.

16. JURISDICTION AND VENUE:

This Agreement shall be construed in accordance with the laws of the State of California and the Parties hereto agree that venue shall be in Marin County, California.

17. INDEMNIFICATION:

To the fullest extent permitted by Applicable Law, Contractor shall indemnify, defend, and hold MCE and its employees, officers, directors, representatives, and agents ("MCE Parties"), harmless from and against any and all actions, claims, liabilities, losses, costs, damages, and expenses (including, but not limited to, litigation costs, attorney's fees and costs, physical damage to or loss of tangible property, and injury or death of any person) arising out of, resulting from, or caused by: a) the negligence, recklessness, intentional misconduct, fraud of all Contractor Parties; b) the failure of a Contractor Party to comply with the provisions of this Agreement or Applicable Law; or c) any defect in design, workmanship, or materials carried out or employed by any Contractor Party.

18. NO RECOURSE AGAINST CONSTITUENT MEMBERS OF MCE:

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MCE is organized as a Joint Powers Authority in accordance with the Joint Exercise of Powers Act of the State of California (Government Code Section 6500, et seq.). Pursuant to MCE's Joint Powers Agreement, MCE is a public entity separate from its constituent members. MCE shall solely be responsible for all debts, obligations, and liabilities accruing and arising out of this Agreement. No Contractor Party shall have rights and nor shall any Contractor Party make any claims, take any actions, or assert any remedies against any of MCE's constituent members in connection with this Agreement.

19. INVOICES; NOTICES:

This Agreement shall be managed and administered on MCE's behalf by the Contract Manager named below. All invoices shall be submitted by email to:

Email Address:

All other notices shall be given to MCE at the following location:

Contract Manager:	
MCE Address:	1125 Tamalpais Avenue
	San Rafael, CA 94901
Email Address:	contracts@mcecleanenergy.org
Telephone No.:	

Notices shall be given to Contractor at the following address:

Contractor:
Address:
Email Address:
Telephone No.:

20. ENTIRE AGREEMENT; ACKNOWLEDGMENT OF EXHIBITS:

This Agreement along with the attached Exhibits marked below constitutes the entire Agreement between the Parties. In the event of a conflict between the terms of this Agreement and the terms in any of the following Exhibits, the terms in this Agreement shall govern.

	☒	***Check applicable Exhibits***	**CONTRACTOR'S INITIALS**	**MCE'S INITIALS**
EXHIBIT A.	☒	**Scope of Services**		
EXHIBIT B.	☒	**Fees and Payment**		

21. SEVERABILITY:

Should any provision of this Agreement be held invalid or unenforceable by a court of competent jurisdiction, such invalidity will not invalidate the whole of this Agreement, but rather, the remainder of the Agreement which can be given effect without the invalid provision, will continue in full force and effect and will in no way be impaired or invalidated.

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22. INDEPENDENT CONTRACTOR:
Contractor is an independent contractor to MCE hereunder. Nothing in this Agreement shall establish any relationship of partnership, joint venture, employment or franchise between MCE and any Contractor Party. Neither MCE nor any Contractor Party will have the power to bind the other or incur obligations on the other's behalf without the other's prior written consent, except as otherwise expressly provided for herein.

23. TIME:
Time is of the essence in this Agreement and each and all of its provisions.

24. THIRD PARTY BENEFICIARIES:
The Parties agree that there are no third-party beneficiaries to this Agreement either express or implied.

25. FURTHER ACTIONS:
The Parties agree to take all such further actions and to execute such additional documents as may be reasonably necessary to effectuate the purposes of this Agreement.

26. PREPARATION OF AGREEMENT:
This Agreement was prepared jointly by the Parties, each Party having had access to advice of its own counsel, and not by either Party to the exclusion of the other Party, and this Agreement shall not be construed against either Party as a result of the manner in which this Agreement was prepared, negotiated or executed.

27. DIVERSITY SURVEY:
Pursuant to Senate Bill 255 which amends Section 366.2 of the California Public Utilities Code, MCE is required to submit to the California Public Utilities Commission an annual report regarding its procurement from women-owned, minority-owned, disabled veteran-owned and LGBT-owned business enterprises ("WMDVLGBTBE"). Consistent with these requirements, Contractor agrees to provide information to MCE regarding Contractor's status as a WMDVLGBTBE and any engagement of WMDVLGBTBEs in its provision of Services under this Agreement. Concurrently with the execution of this Agreement, Contractor agrees to complete and deliver MCE's Supplier Diversity Survey, found at the following link: _____ (the "Diversity Survey") within thirty (30) days of the Effective Date of this Agreement. Because MCE is required to submit annual reports and/or because the Diversity Survey may be updated or revised during the term of this Agreement, Contractor agrees to complete and deliver the Diversity Survey, an updated or revised version of the Diversity Survey or a similar survey at the reasonable request of MCE within thirty (30) days of receiving said request, and to otherwise reasonably cooperate with MCE to provide the information described above. Contractor shall otherwise reasonably cooperate with MCE to provide all such information and ensure submission in the timeframe reasonably requested by MCE.

28. COUNTERPARTS:
This Agreement may be executed in one or more counterparts, each of which shall be deemed an original and all of which shall be deemed one and the same Agreement.

IN WITNESS WHEREOF, the parties have executed this Agreement on the date first above written.

APPROVED BY **Marin Clean Energy:**	**CONTRACTOR:**
By: _____	By: _____
Name: _____	Name: _____
Title: _____	Title: _____
Date: _____	Date: _____

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EXHIBIT A
SCOPE OF SERVICES

Contractor shall provide the following Services under the Agreement as requested and directed by MCE staff, up to the maximum time/fees allowed under this Agreement:

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EXHIBIT B
FEES AND PAYMENT SCHEDULE

For Services provided under this Agreement, MCE shall pay Contractor in accordance with the amount(s) and the payment schedule as specified below:

In no event shall the total cost to MCE for the services provided herein exceed the **maximum sum of $,000** for the term of the Agreement

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